





### TABLE OF CONTENTS

- OPEN LETTER FROM THE PROVINCIAL LEADERS
- QUANG TRI TODAY
- 6 WHY INVEST IN QUANG TRI?
- Advantages of geo-economic location, regional and international connections
- Technical and social infrastructure
- Advantages of nature and natural resources
- Qualified human resources
- Diverse economic zones and industrial parks
- Favorable and safe investment environment
- Development orientation and investment attraction sectors
- Incentive and investment support policies
- Commitments of the provincial leaders



Mr. Tran Phong, Chairman of the People's Committee of Quang Tri province

Dear investors!

Quang Tri is a province in the North Central region of Vietnam, a potential destination for investors, because it has many factors that help you turn your ideas into reality.

Located at the strategic junction of the East-West Economic Corridor, Quang Tri is the gateway to the sea for the Greater Mekong Sub-region. With a synchronous inter-regional transport system from National Highway 1A, North-South Expressway, Ho Chi Minh Road, North-South Railway, to the East-West Economic Corridor, coastal roads, deep-water seaports, Lao Bao, Cha Lo, La Lay international border gates, Dong Hoi Airport, Quang Tri Airport under construction. Quang Tri will become a trading hub, connecting economic centers in the region with international markets.

With a natural area of 12,700 km2 and a coastline of 191 km, Quang Tri has favorable natural conditions with a large space and many favorable potentials for development.

# QUANG TRI WELCOMES INVESTORS

In addition to 4 economic zones with a planning area of over 103 thousand hectares, the province also has 16 industrial parks over 4,000 hectares, creating favorable conditions for investors.

In the coming time, Quang Tri will identify: Taking energy industry, high-tech industry, digital economy and logistics as growth drivers. Shifting the economic structure towards increasing the proportion of high-quality services, developing organic and circular agriculture. Continuing to develop tourism to become a key economic sector.

With the motto "Accompanying and developing", Quang Tri identifies to create a breakthrough from administrative reform, shifting from administrative management to administrative service, creating the safest and most favorable environment for investors.

Quang Tri Provincial Authority is committed to working closely with investors, acting as a positive and effective bridge, and is ready to create all conditions for investors to access the province's resources to turn your ideas into reality. The success and development of investors is the success of the province. We believe that this will be an opportunity and a driving force to develop Quang Tri.

Sincerely!

## QUARE TRI TODAY



Total natural area: **12,700** km<sup>2</sup>, ranking 10/34 provinces and cities.



Population: 1,870,000 people.



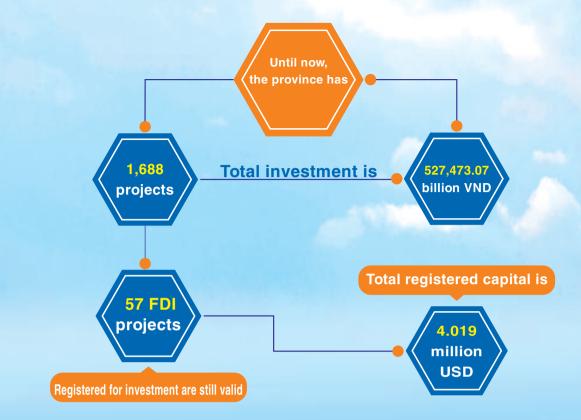
**78** commune-level administrative units (including **69** communes, **8** wards, and **1** Con Co special zone).



GRDP growth (9 months of 2025): increased by 7.82%. Of which: Agriculture, forestry and fishery sector: increased by 3.5% Industry and construction sector: increased by 10.29% Service sector: increased by 8.34% Product tax minus product subsidies: increased by 5.84%

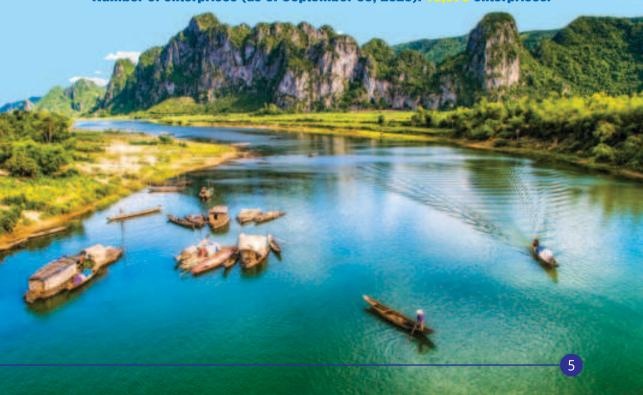


- GRDP per capita: 79.1 million VND/year.
- Total social development investment capital:48,030 billion VND



Number of tourists (9 months of 2025): 8,416,507 visitors

Number of enterprises (as of September 30, 2025): 16,879 enterprises.



## WHY INVEST IN QUANG TRI?



## ADVANTAGES OF GEO-ECONOMIC LOCATION, REGIONAL AND INTERNATIONAL CONNECTIONS

Quang Tri is located in the North Central region of Vietnam

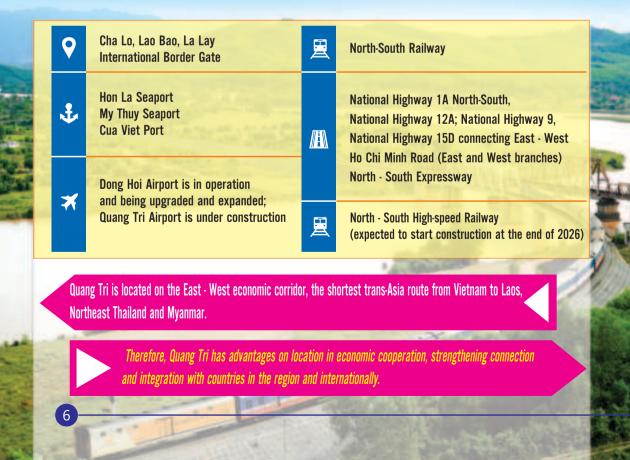
500 km from Hanoi to the North

Bordering Lao PDR to the West (with 409 km of borderline)



Bordering the East Sea to the East (with 191 km of coastline)

1,120 km from Ho Chi Minh City to the South





#### TECHNICAL AND SOCIAL INFRASTRUCTURE

Synchronous and convenient transport infrastructure system, with airports, seaports, roadways, railways, and waterways.

National Highway 1A, Ho Chi Minh Road - 2 branches: the East and the West, coastal road, North - South railway, North - South Expressway, North - South high-speed railway are being researched and implemented.

In addition, Quang Tri province also has Dong Hoi Airport and Quang Tri Airport, which is about to put into operation with the goal of becoming one of the transport airports and logistics hubs of the region.

Hon La Port and My Thuy Port, which can accommodate ships up to 100,000 tons, along with two coastal economic zones, the Southeast Quang Tri Economic Zone and Hon La Economic Zone, will be growth drivers for Quang Tri province in

3 international border gates La Lay, Lao Bao and Cha Lo, connecting the Central region of Vietnam and expanding to the ASEAN region.

Posts and telecommunications are developed, electricity and water supply systems for daily life and production are guaranteed. Transportation, banking, insurance, healthcare, education services... are developing rapidly.

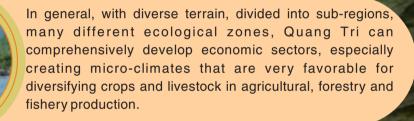
System of hotels, restaurants, supermarkets, and shopping stores are diverse.

The living environment in Quang Tri is safe, the cost is reasonable, and the people are friendly. The medical and educational infrastructure is increasingly modern, convenient for experts and their families to live and develop.





Quang Tri has a total natural land area of 12,700 km<sup>2</sup>, of which 83.08% is mountainous. Due to the structure of the Truong Son mountain range, Quang Tri's terrain gradually decreases from the West to the East and the Southeast and is divided into 4 types of terrain: high mountains distributed in the West from the top of the Truong Son mountain range to the hilly region; midlands and narrow plains running along the province; followed by inland and coastal sand areas.



Agricultural land: 1,137,519 ha (89.57%), non-agricultural land: 102,890 ha (8.10%), unused land: 29,591 ha (2.33%).





Forestry land: 917,556 ha (72.25% of total natural land area), Forest area: 440,130 ha (of which special-use forest is 209,570 ha, protection forest is 230,560 ha, production forest is 477,425 ha); Forest cover reaches 63%, among the provinces with the largest forest cover in the country.

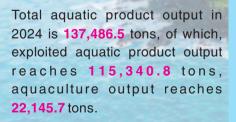
The output of planted forest timber exploited in 2024 is 2,093,100 m3.



With a coastline of 191 km, 07 estuaries (Cua Viet, Cua Tung, Gianh River, Nhat Le, Roon River, Ly Hoa River and Dinh River), a large fishing ground with many types of seafood of high economic value with a reserve of about 150,000 tons; the whole province has about 6,436 hectares of aquaculture land. Con Co Special Zone has great potential for developing marine and island ecotourism, cultural and historical tourism.



Aquaculture is focused on developing in terms of aquaculture, fishing, services and logistics of fisheries, associated with protecting national sovereignty of seas and islands.







Quang Tri is located in the Northern Hemisphere tropical belt, with a high temperature and fairly even distribution throughout the year and an average wind speed of 6 - 6.75 m/s (at an altitude of 120 m) at sea and on land.

Phong Nha - Ke Bang National Park has been recognized by UNESCO twice as a World Natural Heritage for its geological values, biodiversity and development of terrestrial ecosystems; Son Doong Cave is the largest cave in the world recognized by the Guinness World Records Organization.



## **QUALIFIED HUMAN RESOURCES**



The labor force in the province is about 912,877 people, accounting for 48.8% of the population



The male labor force accounts for about 52.18%



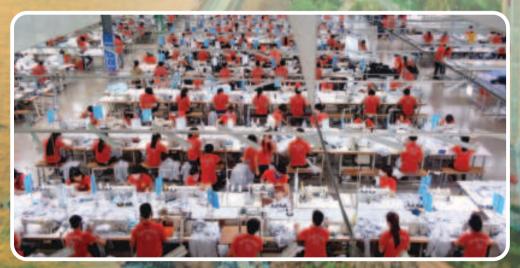
The female labor force accounts for about 47.82%



The total trained labor force is about 377,033 people, accounting for 48.78%













Currently, the province is focusing on implementing many solutions to develop and improve the quality of human resources, including: implementing policies on using, treating and attracting highly qualified experts and skilled workers; upgrading vocational training centers in the province, having policies to support investors in training workers, especially the existing labor force of the province to solve employment and reduce costs for investors.

## **DIVERSE ECONOMIC ZONES AND INDUSTRIAL PARKS**

#### **Economic zones**

(04 economic zones with a planning area of 103,519 ha)

1

The Southeast Quang Tri Economic Zone

23,792 ha

3

Lao Bao
Special Economic and Trade Zone

15,804 ha

2

Hon La Economic Zone

10,000 ha

4

Cha Lo Border Gate Economic Zone

53,923 ha

## **Industrial parks**

has been investing in construction

14 industrial parks

are planned for investment

**02 industrial parks** 

With a total planning area of 4,066.92 ha, of which, industrial development land is over 2,499.89 ha

## INFORMATION ON THE CURRENT SITUATION OF INDUSTRIAL PARKS

No.	Industrial park name	Planning area (ha)	Industrial land area (ha)	Occupancy rate (%)
-1	Nam Dong Ha Industrial Park	98.75	75.58	92.09
2	Quan Ngang Industrial Park (phase 1, 2)	201.39	143.87	92.49
	Quan Ngang Industrial Park (phase 3)	116.74	87.92	0.00
3	Amber Tay Bac Ho Xa Industrial Park	339.36	158.13	0.00
4	Trieu Phu Industrial Park	531.25	366.18	0.00
5	Capella Quang Tri Industrial Park	220.47	154.78	0.00
6	Quang Tri Industrial Park (QTIP)	481.20	349.71	0.00
7	Northwest Quan Hau Industrial Park	314.32	240.13	11.52
8	Bac Dong Hoi Industrial Park	181.28	106.15	87.00
9	Tay Bac Dong Hoi Industrial Park	80.98	41.16	100.00
10	Hon La Seaport Industrial Park	165.48	146.30	96.97
11	Hon La II Industrial Park	177.10	116.64	20.51
12	Western Gateway Industrial Park of Hon La Economic Zone	122.00	103.80	7.31
13	Bang Industrial Park	135.00	98.66	9.16
14	Cam Lien Industrial Park	477.60	310.88	7.00
15	Bo Trach Industrial Park (expected)	500.00	224.00	0.00
16	Quang Trach Industrial Park (expected)	200.00	200.00	0.00

INDUSTRIAL CLUSTERS: Quang Tri province currently has a total of 24 Industrial clusters that have been built in communes and wards of the province.



## FAVORABLE AND SAFE INVESTMENT ENVIRONMENT

Making a breakthrough in administrative procedure reform, shifting from an administrative management system to an administrative system serving organizations, individuals, businesses, and investors is the key task in attracting investment in the province.

Applying e-government in business registration, investment, customs, and tax to ensure speed, accuracy and efficiency.



The Provincial Public Administration Center handles administrative procedures quickly according to the one-stop services (OSS); the rate of returning documents on time and before the deadline is over 99%.



Intelligent Operation Center (IOC) has been established and put into operation; will promote the application of artificial intelligence (AI) in monitoring the progress of administrative procedures and synthesizing feedback from people and businesses in the province through mobile applications.



The province organizes regular meetings with investors/businesses to dialogue, grasp and handle requests, difficulties and obstacles, and promote the progress of project implementation.





#### **DEVELOPMENT ORIENTATION AND INVESTMENT ATTRACTION SECTORS**

#### Industrial sector:

The province attracts industrial development towards improving productivity, quality, efficiency, using less resources, energy, and being environmentally friendly; processing, manufacturing and supporting industries, prioritizing industries using high technology in production to increase industrial production value; attracting investment in large-scale renewable energy projects, hydrogen production; investment projects in the industrial - construction sector so as not to affect the tourism development environment; prioritizing attracting mechanical production, processing and manufacturing projects using smart and automated production processes.



#### Agriculture, forestry, and fishery sectors



Attracting high-tech agricultural projects, deep processing, high added value associated with concentrating, minimizing the impact of projects on the environment. Prioritizing attracting investment projects to increase the proportion of areas in which the province has strengths such as industrial-scale livestock farming associated with raw material areas and product processing; clean food production along the supply chain from production to distribution and consumption of products; attracting export forestry processing projects, projects that form a chain of linkages in the province's industrial production. Cooperating in the fields of marine economy (aquaculture from the sea, exploitation of marine resources, energy, seaports, ...); forest protection and development, carbon credit market.

#### Trade, service, and tourism sectors:



Prioritizing high-end resort projects associated with the strengths of cave tourism of the World Natural Heritage Phong Nha - Ke Bang National Park, adventure tourism, sea tourism, ecotourism, cultural and historical tourism products combined with resorts, health care, ... Attracting high-quality commercial projects, transportation services, logistics services in economic zones, economic clusters, industrial parks of the province having large-scale, modern, spillover effects to other industries and sectors.

#### Develop the maritime economy

Striving to become one of the marine economic centers of the country. Promoting the connection of the province's marine tourism development with the Central coastal region; Coordinating with localities in the region to develop marine economic clusters associated with building an international marine economic center.





## **INCENTIVE AND INVESTMENT SUPPORT POLICIES**



In addition to applying the highest incentives in the Government's incentive framework on corporate income tax, import-export tax, land rent exemption and reduction,.... Quang Tri also has its own support and incentives policies for key breakthrough projects and other projects in the sectors that the province encourages investment.

# 9

## **COMMITMENTS OF THE PROVINCIAL LEADERS**

In order to improve the quality of the investment and business environment with the motto "Accompanying to develop", the Provincial Leaders commit to:

- "Accompanying enterprises", "Serving enterprises" is the motto of all levels and branches of the authority.
- Minimize the time and cost of performing administrative procedures (business registration, investment registration, land, construction, customs, taxes...)
- Apply maximum incentives on taxes, fees, land use fees and other support for investment projects according to the law.
- Provide public and transparent information on land, planning, plans, lists of projects calling for investment ...
- Provide adequate, quality and timely infrastructure and services outside the fence for investment, production and business projects.
- Support recruitment and training of workers for new investment projects or projects requiring restructuring and business model transformation.
- 7 Commit to ensuring security, order and social safety.
- Protect the legitimate rights and interests of enterprises.
- Form a mechanism to support enterprises, strengthen dialogue with enterprises and set up a hotline to report to the Secretary of Provincial Party Committee and Chairman of the Provincial People's Committee.



# CONNECTING THE EAST AND WEST, INVESTING SUSTAINABLY

#### QUANG TRI INVESTMENT, TRADE AND TOURISM PROMOTION AGENCY (IPA)

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